

STERN

THE LEONARD N. STERN SCHOOL OF BUSINESS AT NEW YORK UNIVERSITY

PhD application

New York University

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Doctor of Philosophy Program

PhD

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Applications that are received incomplete cannot be evaluated. While the Admissions Office will attempt to inform applicants of missing information, it is up to each applicant to ensure that his/her application is complete.

General Information for all Applicants

A Doctor of Philosophy degree recognizes scholarly achievement and is the highest honor that a university can bestow on a student. An emphasis on research distinguishes the PhD from other degrees. The PhD Program deepens a student's understanding of a field of study and research methods and prepares the student to conduct independent investigations. Each PhD dissertation makes an original and significant contribution to knowledge.

A student should pursue doctoral study primarily because research exercises intellectual abilities and feeds curiosity. Fortunately, a PhD in business administration also opens up numerous job opportunities. Depending on the field of specialization, an average new PhD can choose from two to 16 job openings in American academic settings and many more openings in government and business.

An NYU PhD is designed to train students for academic careers or government and business careers where publication is an important component of the job. Most graduates go into academia. Starting salaries have risen over 60 percent in five years. The recent PhDs from the Leonard N. Stern School of Business have taken academic jobs in such universities as Stanford, Harvard, Yale, Berkeley, Brown, Carnegie Mellon, Chicago, Columbia,

Cornell, Duke, McGill, Michigan, Temple, Toronto, UCLA, Hungary and the National University of Seoul.

Stern's professors rank among the best in the United States. Recent independent evaluations of faculty research have given first ranking in the United States to five of Stern's departments: Accounting, Finance, Information Systems, International Business and Marketing. The Department of Management and Organizational Behavior was recently ranked third.

Admission Deadline

The deadline is February 1. An international student should apply early enough to allow visa processing.

Your application will not be evaluated until we receive an official GMAT or GRE score directly from ETS that is less than five years old.

Self-Managed Application

The Stern School of Business at New York University uses a **self-managed application**. You are required to gather and complete the information on the application forms, obtain the supporting documents and submit all materials in the enclosed mailing envelope to the Admissions Committee.

We cannot accept faxed credentials. You must designate a major field when applying for admission.

Doctor of Philosophy Program

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When applying, you must submit:

- a personal data form
 - a current résumé
 - an official transcript from each school attended
 - two recommendation letters from persons acquainted with your research potential
- You are strongly urged to use two academic references. If you wish, you may submit more than two references, with the additional being non-academic.**
- an official GMAT or GRE score that is less than five years old
 - a recent TOEFL score if your native language is not English. If you have completed one year of study at a U.S. institution this is waived.
 - bursar's form and a check or money order for the \$75 application fee
 - three essays on the following topics:
 - a. Discuss your professional objectives, both short- and long-range, and explain how your past experiences have contributed to defining those objectives. What aspects of your background and experience have led you to choose a research career?
 - b. Discuss two achievements of which you are proud and the reasons for your satisfaction with them.
 - c. (optional) Provide additional information you feel is appropriate and relevant. Topics could include comments about previous research projects or academic efforts, any special interests or other accomplishments you would like to bring to the PhD

Committee's attention or comments on any physical, emotional or family difficulties that should be known to ensure a fair evaluation of your application.

Application on the Internet

Applicants who wish to download the application from the Internet must follow the instructions on the application.

Timing of Admission Decisions

The PhD Program admits students for the fall term.

If you do not send us a complete application, your file will not be reviewed. If you send us missing materials too late to be considered for the semester for which you are applying, we will ask you if you wish to be considered for the next year.

Graduate Management Admission Test (GMAT)

All applicants to the degree programs are required to submit a GMAT score. **Applicants may submit the results of the Graduate Record Examination (GRE), though the GMAT is preferred.** Applicants are urged to take the GMAT at their earliest possible convenience. **Scores older than five years cannot be accepted for evaluation. (Refer to deadline chart for specifics.)**

You should request that your GMAT score be sent to Stern directly from the Educational Testing Service. Stern's ETS reporting code for the GMAT is 2586; for the GRE, the reporting code is 2582.

TOEFL

All international applicants whose native language is not English must take the Test of English as a Foreign Language (TOEFL). You are also strongly recommended to take the Test of Spoken English (TSE). If you have completed one year of study at a U.S. institution this is waived. You may obtain this test from:

TOEFL

Educational Testing Service
Box 899
Princeton, NJ 08541

The ETS reporting code is 2586.

English Proficiency

In addition to the TOEFL, an international student whose native language is not English must pass NYU's English proficiency test at the time of admission to the PhD Program. NYU's American Language Institute administers the English proficiency test and recommends remedial courses for those students who do not receive passing grades. Students with serious deficiencies in English must correct these before enrolling in courses at NYU. Students with moderate deficiencies may take no more than nine points of course work until they reach the required standard. Students who cannot take 12 points of course work are not considered full-time students and cannot receive financial aid.

For further information about the English proficiency test, please contact:

New York University
American Language Institute
48 Cooper Square
New York, NY 10003
(212) 998-7040

Student Loans

New York University's Stern School of Business offers low-interest loans to students of the United States who are permanent residents and demonstrate financial need. You should file a financial aid application with Stern's Office of Financial Aid. This application includes a Graduate and Professional Schools Financial Aid Service (GAPSFAS) form as well as an IRS 1040 form. For international students, private educational loans are available. For detailed information regarding federal student aid, please call the toll-free number at 1-800-433-3243 or visit the web site: www.ed.gov/prog_info/SFA/StudentGuide.

Financial Aid

A full-time PhD student need not apply separately for financial aid, because the PhD Committee assumes that every full-time doctoral student wishes to receive aid. Awards recognize merit rather than need.

Stern awards a few fellowships; these go primarily to advanced students. For most students in their first four years of study, financial

aid takes the form of research assistantships. Research assistants receive supplementary fellowship grants as well. Full-time research assistants must work 10 hours per week for the first year and 20 hours per week for subsequent years, with the fourth year involving teaching. Half-time appointments also occur, as do appointments for less than 11 months. The financial aid package includes a substantial stipend plus full-tuition remission. Current stipend information is available on the Internet and in other literature that has been mailed. No student should expect to receive research assistantships for longer than four years. However, some students who have presented their dissertation proposals obtain appointments as ABD Teaching Fellows.

No student can receive more than 60 points of tuition remission, and tuition remission is available only for courses that appear on an approved doctoral Program of Study. Consequentially, a doctoral student who is completing an MBA or another degree must pay for the additional courses beyond those required for the PhD.

Housing

NYU offers unmarried doctoral students residence in University-owned apartments for no longer than two years. We offer unfurnished studio apartments, furnished two- or three-bedroom graduate units and leased apartments in Greenwich Village and midtown on a first-come, first-served basis.

To be considered for University housing, you need to complete and submit the housing deposit to the University Housing Office before the deadline in June. Applications are available at the University Housing Office and deposits can be paid to the Bursar's Office.

Tuition Deposit

Tuition deposit deadlines are specified in each letter of admission. It is strongly recommended that admitted applicants submit their tuition deposits as early as possible to reserve places in the entering class. Those who do not notify us of their intention to enroll by submitting tuition deposits will not be permitted to register.

Status	Fall 1999	Fall 2000
GMAT, CAT registered by	December 15, 1998	December 15, 1999
GMAT not older than	January 1994	January 1995
GRE taken by	December 1998	December 1999
GRE not older than	June 1994	June 1995
TOEFL taken by	December 1998	December 1999

A photocopy of an old TOEFL is acceptable.

The Application for Admission

Admissions

Please type all information and retain copies of all the materials you submit.

Registrars and evaluators should not send transcripts and letters directly to us. They should return these forms to you in sealed envelopes and you should include them with your application. Those students who have downloaded their application from the Internet should provide self-addressed stamped envelopes to their evaluators. Those receiving applications by mail should use the envelopes provided.

When you have gathered all information and supporting documents, including transcripts and evaluations in sealed envelopes, send the materials to the Doctoral Office in the large purple mailing envelope provided. Internet users should provide their own envelopes.

Please do not send any part of your application separately. All completed forms should be sent in one package. The Educational Testing Service will send official copies of the GMAT (and TOEFL for international applicants) separately to the Doctoral Office once you request them.

APPLICATION FORM, DOCUMENT OR FEE	APPLICATION PAGE NUMBER	TO BE COMPLETED BY APPLICANT	APPLICANT & OTHER
1. Transcript(s) in sealed transcript envelope(s)	7, 9, 11, 13		<input type="checkbox"/>
2. Evaluation Forms in sealed evaluation envelopes	15, 17, 19, 21		<input type="checkbox"/>
3. Personal Data Form	23	<input type="checkbox"/>	
4. Supplemental Personal Data Form	25	<input type="checkbox"/>	
5. Personal Essays Instruction Form with essays	28	<input type="checkbox"/>	
6. Résumé	28	<input type="checkbox"/>	
7. Control Card	29 (envelope)	<input type="checkbox"/>	
8. GMAT, TOEFL Card	29 (envelope)	<input type="checkbox"/>	
9. Bursar's Fee Receipt Form with \$75.00 nonrefundable application fee	29 (envelope)	<input type="checkbox"/>	
10. Acknowledgement of Application Received postcard	29 (envelope)	<input type="checkbox"/>	
11. Mailing Labels	29 (envelope)	<input type="checkbox"/>	

*If you need additional envelopes to complete this application, you should supply them.

Personal Data Form Instructions

Personal Data

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Social Security Number (2)

The Social Security number requested on the application forms becomes your identification number for student records.

If you do not have a Social Security number, NYU will assign you an identification number.

Intended Major (9) Second Major (10) Third Major (11) Interest in International Business (12)

Please indicate a major functional field. If your interest is international business, please indicate.

If your interests encompass several areas and you would like to be considered for admission in a second or third functional major, please indicate.

The Stern PhD Program offers study in eight functional subjects: accounting; economics; finance (corporate finance and investments); information systems; management (corporate strategy, organizational behavior or organization theory); operations management; marketing; statistics and operations research. In addition, all fields just mentioned are available as joint majors with international business. A student can also create an interdisciplinary major or choose a field outside of Stern.

GMAT (14)

Your application will not be evaluated until we receive a GMAT score, not older than five years, sent directly from ETS.

If you plan to retake the GMAT and want the new score considered with your application, please attach a note to the Personal Data Form.

International Applicants (15)

Country of Citizenship

Please list your country of citizenship. If you have dual citizenship, please list the one you consider primary.

TOEFL (15)

Students who have completed a year in a U.S. university can waive the requirement. If you are an international student and your native language is not English, you are required to submit a TOEFL score. We will accept a photocopy of your TOEFL score report if your score is more than two years old. Your application will not be evaluated until we receive a TOEFL score.

Marital Status; Ethnic Background (16)

You are not required to complete either of these questions.

ETS Codes (19, 20, 21, 22)

You will need to refer to the GMAT bulletin, which is sent to you when you request a test registration form from the Educational Testing Service (see footnote on Personal Data Form).

Other Undergraduate and Graduate Schools (19, 20, 21, 22)

Please list additional undergraduate/graduate work on a separate sheet of paper and staple to the Personal Data Form. For each school, include the name and location of the school, ETS code (see above), dates of attendance, percentage of work completed and any degree received.

Prerequisites (23)

Please indicate which courses on your transcript fulfill the calculus, matrix algebra/linear algebra, economics and psychology/sociology requirements. The PhD Program assumes that a student has taken a course in differential and integral calculus, matrix algebra and economics (covering both microeconomics and macroeconomics). If you do not meet these prerequisites and you are admitted to the PhD Program, you must make up this deficiency before you begin your doctoral studies.



1. Transcript Request Form

Leonard N. Stern School of Business

Doctoral Office
Tisch Hall
40 West Fourth Street, Suite 8-11
New York, NY 10012-1118

Information must be typed

Name of Applicant Last First Middle

Current Address

Social Security Number (*U.S. citizens and current residents*)

Name of College or University Attended

School Attended Within University

From To

Dates of Enrollment: Month/Year

Degree, Major and Year

If Attended Under a Different Name from Above, Give Other Name

Date Signature of Applicant

To the Applicant

Please complete the information above and send this form in the transcript envelope provided to the registrar of the college that awarded or will award your undergraduate/graduate degree. Internet users should provide the registrar with a self-addressed stamped envelope. If you attended other undergraduate or graduate schools, photocopy this form, complete the above data and send copies to all schools attended. When you receive the completed form and transcript in the sealed envelope, include it with the materials you submit with your application. **Do not open the envelope when it is returned to you by the registrar.**

To the Registrar

The above-named person is applying for admission to the Leonard N. Stern School of Business, New York University.

The Doctoral Program Admission Committee appreciates your cooperation in the self-managed application process in which the applicant is responsible for submitting official copies of transcripts. Please attach an official copy of his or her transcript to this form and complete the remainder of the form as indicated below.

We ask that you seal the envelope and sign across the envelope seal to ensure confidentiality.

Return the sealed envelope to the applicant who will submit it unopened to our Doctoral Office with his or her application. Thank you for your assistance.

Applicant's Cumulative Grade Point Average Applicant's Rank in Class Out of

Please Describe Your Grading System (For Example, A=4, B=3, etc.) or Attach Such Descriptive Material If Available

Registrar's Signature Date

Official seal

New York University is an affirmative action/equal opportunity institution.



1. Transcript Request Form

Leonard N. Stern School of Business

Doctoral Office
Tisch Hall
40 West Fourth Street, Suite 8-11
New York, NY 10012-1118

Information must be typed

Name of Applicant	Last	First	Middle
Current Address			
Social Security Number (<i>U.S. citizens and current residents</i>)			
Name of College or University Attended			
School Attended Within University			
From			To
Dates of Enrollment:	Month/Year		
Degree, Major and Year			
If Attended Under a Different Name from Above, Give Other Name			
Date	Signature of Applicant		

To the Applicant

Please complete the information above and send this form in the transcript envelope provided to the registrar of the college that awarded or will award your undergraduate/graduate degree. Internet users should provide the registrar with a self-addressed stamped envelope. If you attended other undergraduate or graduate schools, photocopy this form, complete the above data and send copies to all schools attended. When you receive the completed form and transcript in the sealed envelope, include it with the materials you submit with your application. **Do not open the envelope when it is returned to you by the registrar.**

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We ask that you seal the envelope and sign across the envelope seal to ensure confidentiality.

Return the sealed envelope to the applicant who will submit it unopened to our Doctoral Office with his or her application. Thank you for your assistance.

Applicant's Cumulative Grade Point Average	Applicant's Rank in Class	Out of
Please Describe Your Grading System (For Example, A=4, B=3, etc.) or Attach Such Descriptive Material If Available		
Registrar's Signature	Date	

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From		To	
Dates of Enrollment:	Month/Year		
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If Attended Under a Different Name from Above, Give Other Name			
Date		Signature of Applicant	

To the Applicant

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We ask that you seal the envelope and sign across the envelope seal to ensure confidentiality.

Return the sealed envelope to the applicant who will submit it unopened to our Doctoral Office with his or her application. Thank you for your assistance.

Applicant's Cumulative Grade Point Average	Applicant's Rank in Class	Out of
Please Describe Your Grading System (For Example, A=4, B=3, etc.) or Attach Such Descriptive Material If Available		
Registrar's Signature	Date	

Official seal

New York University is an affirmative action/equal opportunity institution.

Evaluation Form (cont.)

If the student's native language is not English, how would you rate the student's fluency?

Would the student be capable of teaching an MBA course in clear and fluent English?

Please comment on your impression of the applicant's capacity for graduate work and his or her potential for a successful career in research.

Reference Group used in ratings below		EXCEPTIONAL Top 2%	OUTSTANDING Top 10%	GOOD Top 1/3	AVERAGE Middle 1/3	POOR Bottom 1/3	UNABLE TO JUDGE
Please use this scale to rate the applicant in relation to his or her peers.	Analytical ability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Oral communication skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Written communication skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Initiative	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Intelligence	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Interpersonal relations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Leadership	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Maturity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Organizational ability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- I strongly recommend
- recommend
- recommend with some reservations
- do not recommend that this applicant be admitted to the Leonard N. Stern School of Business

Name Position/Title

Organization

Address

() _____
Telephone Number

Signature of Evaluator Date



2. Evaluation Form

Leonard N. Stern School of Business

Doctoral Office
Tisch Hall
40 West Fourth Street, Suite 8-11
New York, NY 10012-1118

Information must be typed

Name of Applicant Last First Middle

Current Address

Social Security Number (*U.S. citizens and current residents*)

Name of Evaluator

To the Applicant

Please complete the information above and send this form in the evaluation envelope provided to the above-named evaluator. Internet users should provide the evaluator with a self-addressed stamped envelope. Type your name and return address on the envelope and when it has been returned to you, include the evaluation in the sealed and signed envelope with your application materials. **Do not open the envelope when it is returned to you by the evaluator.** In order to allow the evaluator to provide an objective and candid impression, the applicant is encouraged to sign the following statement. Please be assured, however, that the signing of statement is optional. Under law, refusal to sign the statement cannot be used negatively in the admissions process.

If you believe that evaluations in addition to the two required will provide the Doctoral Office with information they should have to evaluate your application, you may photocopy this form and request additional envelopes from the Doctoral Office. The Doctoral Program Admissions Committee will review your application when two evaluations are received unless you notify us in writing to wait for supplemental forms.

I hereby waive my right of access, under the Family Educational Rights and Privacy Act of 1974, to this letter of evaluation.

Signature of Applicant Date

How long have you known the applicant? In what capacity?

What do you consider the applicant's outstanding talents?

In which areas could the applicant exhibit growth or improvement?

If you have a comparable doctoral program including a Liberal Arts program, in what decile would this student rank in your school or department? (eg. Top 10%, Top 40%)

Evaluation Form (cont.)

If the student's native language is not English, how would you rate the student's fluency?

Would the student be capable of teaching an MBA course in clear and fluent English?

Please comment on your impression of the applicant's capacity for graduate work and his or her potential for a successful career in research.

		EXCEPTIONAL	OUTSTANDING	GOOD	AVERAGE	POOR	UNABLE
		Top 2%	Top 10%	Top 1/3	Middle 1/3	Bottom 1/3	TO JUDGE
Please use this scale to rate the applicant in relation to his or her peers.	Analytical ability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Oral communication skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Written communication skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Initiative	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Intelligence	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Interpersonal relations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Leadership	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Maturity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Organizational ability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- I strongly recommend
- recommend
- recommend with some reservations
- do not recommend that this applicant be admitted to the Leonard N. Stern School of Business

Name Position/Title

Organization

Address

()
Telephone Number

Signature of Evaluator Date

Evaluation Form (cont.)

If the student's native language is not English, how would you rate the student's fluency?

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	Maturity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Organizational ability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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Name Position/Title

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Address

Signature of Evaluator Date

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2. Evaluation Form

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Doctoral Office
Tisch Hall
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Name of Applicant Last First Middle

Current Address

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I hereby waive my right of access, under the Family Educational Rights and Privacy Act of 1974, to this letter of evaluation.

Signature of Applicant Date

To the Evaluator

The above-named person is applying for admission to the Leonard N. Stern School of Business, New York University. The Doctoral Program Admissions Committee appreciates your cooperation in the self-managed application process in which the applicant is responsible for submitting official copies of transcripts. We find that candid comments from those who can evaluate the applicant's performance and motivation through direct experience are extremely valuable, and we appreciate the time you are taking to provide this information.

Please complete this form and enclose it in the envelope provided. **We ask that you seal the envelope and sign across the envelope seal to ensure confidentiality.** Return the sealed envelope to the applicant who will submit it unopened to our Doctoral Office.

How long have you known the applicant? In what capacity?

What do you consider the applicant's outstanding talents?

In which areas could the applicant exhibit growth or improvement?

If you have a comparable doctoral program including a Liberal Arts program, in what decile would this student rank in your school or department? (eg. Top 10%, Top 40%)

Evaluation Form (cont.)

22

If the student's native language is not English, how would you rate the student's fluency?

Would the student be capable of teaching an MBA course in clear and fluent English?

Please comment on your impression of the applicant's capacity for graduate work and his or her potential for a successful career in research.

		EXCEPTIONAL	OUTSTANDING	GOOD	AVERAGE	POOR	UNABLE
		Top 2%	Top 10%	Top 1/3	Middle 1/3	Bottom 1/3	TO JUDGE
Please use this scale to rate the applicant in relation to his or her peers.	Analytical ability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Oral communication skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Written communication skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Initiative	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Intelligence	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Interpersonal relations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Leadership	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Maturity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Organizational ability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- I strongly recommend
- recommend
- recommend with some reservations
- do not recommend that this applicant be admitted to the Leonard N. Stern School of Business

Name Position/Title

Organization

Address

Signature of Evaluator _____ Date _____

() _____
Telephone Number

3. Personal Data Form

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for office use only

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Information must be typed

Mr. Ms.

1. Name Last First Middle

2. Social Security Number (U.S. citizens and current residents) 3. Birth Date Month Day Year

4. Any Names Used Previously

5. Present Street Address

City State or Country Zip Code

Good Until What Date Month Day Year

6. Permanent Street Address

City State or Country Zip Code

7. Home Telephone (Present) Business Telephone

Home Telephone (Permanent) May we contact you at your business number?

E-mail Address Fax Number

8. Application for: Term: Fall _____

9. Intended functional major:

- A Accounting
- E Economics
- F Finance
- C Information Systems
- G Management
- M Marketing
- O Operations Management
- S Statistics/Operations Research

10. Second choice of major if applicable

(code letter from No. 9)

11. Third choice of major if applicable

(code letter from No. 9)

12. Intend to co-major in International Business

Yes No

13. Have you previously applied to Stern's PhD Program?

Yes If Yes, Term _____ No

Were you admitted? _____

Yes No

14. GMAT was taken _____

will be taken _____

15. International applicants (all non-U.S. citizens)

Country of birth: _____ Country of citizenship: _____

Visa status: F-1 J-1 Permanent Resident Other

TOEFL was taken _____ will be taken _____

16. The data requested in the following questions are used to provide a more complete picture of our applicant pool and, eventually, our student body. Completion of all or part of this section is voluntary.

Marital status: Married Unmarried

Ethnic background: check one

(U.S. citizens only)

(Non-U.S. citizens)

B Black Non-Hispanic

B Black Non-Hispanic

A Asian or Pacific Islander

A Asian or Pacific Islander

I Alaskan Native or Native American

I Alaskan Native or Native American

H Hispanic

H Hispanic

W White Non-Hispanic

W White Non-Hispanic

O Other _____

O Other _____

17. All applicants:

Native Language _____

Country of Birth _____

18. Do you need financial aid?

Yes No

Personal Data Form (cont.)

19. Undergraduate school from which degree was received

*ETS Code	Dates of Attendance	Percent of Undergraduate Work Completed or To Be Completed Here
<input type="checkbox"/> BA <input type="checkbox"/> BS <input type="checkbox"/> Other		
Degree Received	Date Received or Date Expected	
Academic Major		
Academic Minor		

20. * Other Undergraduate School

*ETS Code	Dates of Attendance	Percent of Undergraduate Work Completed or To Be Completed Here
-----------	---------------------	---

21. † Graduate School Attended (If Any)

If Course Work Toward Graduate Degree Partially Completed But No Longer Being Pursued, Check Here

*ETS Code	Dates of Attendance	
<input type="checkbox"/> MBA <input type="checkbox"/> PhD <input type="checkbox"/> Master's <input type="checkbox"/> JD <input type="checkbox"/> MD <input type="checkbox"/> Other		
Graduate Program		
Academic Major	†Academic Minor	Date Received or Date Expected

22. † Graduate School Attended (If Any)

If Course Work Toward Graduate Degree Partially Completed But No Longer Being Pursued, Check Here

*ETS Code	Dates of Attendance	
<input type="checkbox"/> MBA <input type="checkbox"/> PhD <input type="checkbox"/> Master's <input type="checkbox"/> JD <input type="checkbox"/> MD <input type="checkbox"/> Other		
Graduate Program		
Academic Major	†Academic Minor	Date Received or Date Expected

23. Prerequisite Course Requirements

The following courses on my transcript(s) satisfy the integral and differential calculus; matrix algebra/ linear algebra; macro- and microeconomics; psychology/sociology; and financial accounting prerequisites:

Course	School	Year Taken	Grade

* Please refer to Appendix A of the GMAT Bulletin, which is sent to you when you write to the Educational Testing Service (ETS) for a test registration form (see page 2 of this booklet).
 † Please list additional undergraduate/graduate work completed on a separate sheet of paper and staple to this form.
 For each school, include the name and location, ETS code, dates of attendance, percentage of work completed toward degree and any degree received.

4. Supplemental Personal Data Form

Information must be typed

To be completed by applicant

Mr. Ms.

1. Name Last First Middle

2. Social Security Number (*U.S. citizens and current residents*) 3. Birth Date Month Day Year

I certify that all the statements made in this application for admission to the Stern School of Business at New York University are correct and that the essays have been written by me. I agree to abide by all rules and regulations that exist now, or may exist in the future, at the University. I understand that any items submitted to New York University in conjunction with this application become the sole property of the Stern School of Business and will not be returned or transferred. I understand that withholding or giving false information will make me ineligible for admission to the Stern School. I also understand that the application fee is not refundable.

_____ Date

_____ Signature

3. List any significant articles, books, research or other creative works you have produced as well as professional organizations to which you belong.

4. List any awards, scholarships or other types of recognition you have received.

Supplemental Personal Data Form (cont.)

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5. List below the positions, starting with the most recent, you have held since you began employment. Please include part-time work, internships and summer jobs while in college. Continue on a separate sheet of paper if necessary.

Employer	Dates of Employment	From/To	Title	Reason for Leaving

6. List college extracurricular, community or professional activities in the order of their importance to you.

Activity	No. of Years	Office Held If Any (Mention Whether Elected or Appointed)

7. Have you ever been placed on probation, suspended or required to withdraw from any college or university?

Yes No If yes, please explain fully on a separate sheet.

8. Please list those who are submitting evaluations supporting your application.

We will review your application when all the materials are received.

**please
attach here
a photograph of
your full face
(preferred)**

Supplemental Personal Data Form (cont.)

9. Please list any other graduate schools to which you are applying. (Write "none" if appropriate.)

1. _____	5. _____
2. _____	6. _____
3. _____	7. _____
4. _____	8. _____

Completion of items 10 through 13 is optional.

10. Father's Name	Occupation
Organization	Title
Still Living? <input type="checkbox"/> Yes <input type="checkbox"/> No	

11. Mother's Name	Occupation
Organization	Title
Still Living? <input type="checkbox"/> Yes <input type="checkbox"/> No	

12. Please give the names of members of your family who attended or who are now attending the Stern School of Business.

Full Name	Relation to You	Year of Graduation or Period of Attendance
_____	_____	_____

13. Person to notify in case of emergency:

Name	Relationship	
Street		
City	State	Zip Code

International Student Supplement

This section is to be completed by **international students**, i.e., all noncitizen – permanent residents of the United States and nonresident aliens (those holding F or J visas or trainee visas), foreign government officials, etc.

Indicate any sources of your support for tuition and living expenses:

Name of Person or Organization	
Amount Per Year	Relationship (If Any)
Occupation	

5. Personal Essays Instructions

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Your essays must be typed with double spacing on separate sheets of paper. Limit each essay to 300 words. The number of the essay topic and your Social Security number (if you have one) should appear at the top of each sheet of paper. Staple the essays together and return them with the other application materials.

Essay Topics

- a.** Discuss your professional objectives, both short- and long-range, and explain how your past experiences have contributed to defining those objectives. What aspects of your background and experience have led you to choose a research career?
- b.** Discuss two achievements of which you are proud and the reasons for your satisfaction with them.
- c.** (optional) Provide additional information you feel is appropriate and relevant. Topics could include comments about previous research projects or academic efforts, any special interests or other accomplishments you would like to bring to the PhD Committee's attention, or comments on any physical, emotional or family difficulties that should be known to ensure a fair evaluation of your application.

6. Résumé

Please attach a copy of your résumé to this form.

Office of Public Affairs
Leonard N. Stern School of Business

New York University is an affirmative
action/equal opportunity institution.